

# Training & Coaching Programs by Don Connelly – *for Individual and Corporate Clients*



A 24-step program, self-paced or with live coaching, complete with videos and exercises, designed specifically for newer Advisors who are looking to kick-start their practices, and for seasoned Advisors who are stuck at their level because they have strayed away from the basics that made them successful in the first place!



An 8-step program, self-paced or with live coaching, complete with videos, resources and exercises, designed specifically for Financial Professionals who are looking to differentiate themselves and their message utilizing a world-class value proposition!



A tool kit for Financial Advisors to help them attract and retain clients by utilizing expert and keen guidance during bear or volatile markets. This toolkit will give them the scripts, tools and instructions for what to do, what to say and how to say it. Available as self-paced or with coaching.



A 3-day workshop with Don's live instruction to teach Financial Professionals how to become the obvious choice and remain a trusted advisor. Learn how to educate, inspire and influence prospective and current clients.



Customized and off the shelf individual and small group coaching and consulting designed to arm Financial Professionals with the tools and attitude needed to attract, educate, inspire, influence and retain prospective and current clients.



A unique subscription platform designed specifically for financial advisors. It features a monthly newsletter, a Weekly Focus, quarterly live virtual sessions and a robust library of Don's video and audio podcasts and past newsletters – all designed to get and keep you at the top of your game.